





FOSUN PHARMA



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INNOVATION



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A global innovation-driven pharmaceutical and healthcare industry group

ABOUT FOSUN PHARMA

Founded in 1994, Shanghai Fosun Pharmaceutical (Group) Co., Ltd.* ("Fosun Pharma"; stock code: 600196. SH, 02196. HK) is a global innovation-driven pharmaceutical and healthcare industry group. Fosun Pharma directly operates businesses including pharmaceuticals, medical devices, medical diagnosis, and healthcare services. As a shareholder of Sinopharm Co., Ltd., Fosun Pharma expands its areas in the pharmaceutical distribution and retail business.

Fosun Pharma is patient-centered and clinical needs-oriented. The company continuously enriches its innovative product pipeline through independent research and development, cooperative development, license-in, and in-depth incubation. Fosun Pharma improves the research and clinical development capabilities of FIC (First-in-class) and BIC (Best-in-class) new drugs as well as accelerates the R&D and launch of innovative technologies and products. Fosun Pharma's innovative products mainly covered core therapeutic areas such as oncology (solid tumors and hematologic tumors), immunology, central nervous system, and chronic diseases (liver disease/metabolism/kidney disease).

Guided by the 4IN strategy (Innovation, Internationalization, Intelligentization, and Integration), Fosun Pharma will uphold the development model of "Innovation Transformation. Integrated Operation and Steady Growth", with the mission of creating shareholder values through strengthening its independent R&D and external cooperation and enriching its product pipelines, as well as promoting the global networks and enhancing operational efficiency. Fosun Pharma will actively promote key business and rapidly enhance operational and asset efficiency, and is committed to becoming a first-class enterprise in the global major pharmaceutical and healthcare market.



INnovation

INtelligentization





Mission

Better Health for Families Worldwide



becoming a first-class enterprise in the and healthcare markets

We are committed to global pharmaceutical







Values

Care for life **Continuous Innovation** Pursuit of Excellence Sustainable Partnership

$\underline{2}$ **OUR INNOVATION MILESTONES**



· Henlius H-Share listed on Hong Kong Stock Exchange · Han Li Kang (Rituximab injection), 1st biosimilar in China

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2017

Held a stake in

Gland Pharma



02196.HK H-share listed on the Hong Kong Stock Exchange

Alma

FOSUNKite

INTUÎTIVE FOSUN 直观复星

Sisram Medical: The first Israeli company listed on HKEx

> 2012 2017

2019

2020

innovative products

have been approved

A number of

for marketing

· Gland Pharma listed on the main board of BSE limited and the main board of National Stock Exchange of India

(NSE: GLAND; BSE: GLAND)

· Collaborated with BioNTech entered into the mRNA-based vaccine field

> ·The first self-developed innovative monoclonal antibody, Han Si Zhuang (Serplulimab Injection) Was approved by NMPA for launch

Patients

200-

by NMPA for launch

2021

·Yi Kai Da (Axicabtagene Ciloleucel Injection)

the first CAR-T cell therapy approved



Entered pharmaceutical manufacturing field

✓ 万邦医药 | FOSUN PHARMA 景星医形成目金金 药友制药 FOSUN PHARMA 复星医药成员企业

(A) 桂林南药 FOSUN PHARMA 复星医药成员企业

· Entered pharmaceutical distribution and retail business

01099.HK ş 国药控股 国药集团

2002

2004

1994 Founded

1998

600196.SH

A-share listed

on Shanghai Stock Exchange

R&D milestones

2009

Innovation and

Q Henlius



FOSUN PHARMA



·Argesun®

The Second-Generation Artesunate Injection has been launched •The manufacture of Da Vinci surgical system was officially localized · Bei Wen (keverprazan hydrochloride tablets)

• Pei Jin (telpegfilgrastim injection)

•Yi Xin Tan (sacubitril valsartan sodium tablets)

2024

· Ion robotic bronchoscopy was approved in China · Collaborate with Shenzhen Municipal Guidance Fund to establish a 5 billion RMB biopharmaceutical industry fund



2022





盐酸氯普拉生片

2023







*As of December 31, 2023

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BOARD OF DIRECTORS



Mr. Wu Yifang Executive Director and Chairman



Mr. Wang Kexin Executive Director, Co-Chairman



Non-Executive Director



Mr. Yao Fang Non-Executive Director



Ms. Guan Xiaohui Executive Director, Vice Chairman



Mr. Wen Deyong Executive Director, Chief Executive Officer





Mr. Tang Guliang



BOARD OF SUPERVISORS



Chief Supervisor



Mr.Guan Yimin Supervisor











Mr. Xu Xiaoliang Non-Executive Director



Mr. Wang Quandi Independent Non-Executive Director Independent Non-Executive



Mr. Pan Donghui Non-Executive Director



Mr. Yu Tze Shan Hailson



Supervisor

*As of February 1, 2024



MANAGEMENT TEAM



Mr. Wen Deyong Executive Director, Chief Executive Officer



Mr.Wang Donghua Senior Vice President, Chief Strategic Enabler (CSEO)



Mr.Li Shengli Executive President, Chief Growth Officer, Co-Chairman of Shanghai Fosun Health and Technology (Group) Co,.Ltd



Mr.Li Dongjiu Senior Vice President, Director of Pharmaceutical Commerce Admin Station Committee



Mr.Wang Xingli, MD, PhD Executive President, Co-CEO of Innovative Medicines Division, CEO of Global R&D Center



Mr. Liu Yi Senior Vice President, Chairman and CEO of Medical Devices Division



Mr.Wenjie Zhang Executive President, Co-CEO of Innovative Medicines Division



Mr. Hu Hang Senior Vice President, CEO of Shanghai Fosun Health and Technology(Group)Co,.Ltd. , Chairman and CEO of Shanghai Fosun Healthcare (Group) Co., Ltd., Director of Foshan Fosun Chancheng Hospital



Ms. Zhu Yue Vice President, General Manager of the Legal Department



Ms.Feng Rongli Executive President, CHO and General Manager of Human Resources Department



Mr. Bao Qingui Senior Vice President, Chairman of Medical Diagnosis Division







Ms.Lv Lilang Vice President, Co-CEO of Medical Devices Division



Ms.Dong Xiaoxian Vice President, Secretary of the Board, Joint Secretary, Director of the Board Secretary Office

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Ms. Su Li Vice President, Executive President of Established Medicines Manufacturing & Supply Division

Mr.Ji Hao Vice President,

General Manager of Anti-Corruption & Supervision Department















*As of February 1, 2024



The annual R&D expenditure was 5,937 (RMB) million



Fosun Pharma has over **3**,**400** R&D personnels over **1,800** personnels with master's degrees or above representing approximately **8.65**% of the total employees



Over 70 major pipeline projects on innovative drugs and biosimilars (calculated by indication)



Fosun Pharma leverages open innovation models such as independent research and development, cooperative development, licensing, and deep incubation to connect with global scientific talent, leading technologies, and high-value products. Through integrated management of innovative R&D projects by its global research centers. Fosun Pharma enriches its pipeline of innovative products. enhances the research and clinical development capabilities of FIC and BIC new drugs, and accelerates the research, development, and practical implementation of innovative technologies and products.

Independent R&D, Cooperative Development, License-in, In-Depth Incubation







*As of December 31, 2023



Cooperated with Getz Pharma the commercialization rights for Han Da Yuan
(adalimumab injection), covering the 11 emerging market countries in Asia,
Africa and Europe

collaboration opportunities.



复健资本 drug products and technologies

with rapid growth potential at the initial and expansion phases. Fosun Health Capital was established in August 2020 with its first fund of RMB1.5 billion and was fully closed in February 2021.

Venture Team Mode	Collaborating with scientists or professors to conve assets into equity and work with funds to incubate
License Mode	ntroducing leading domestic or foreign products platform companies in China within specific areas
JV Mode	Contributing capital jointly, or establishing joint ve

and forming

entures

Co

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复星领智



Europe

- Gland Pharma fully acquired Cenexi and entered into Europe-based CDMO at the end of April
- Granted the exclusive development and commercialization rights for Serplulimab Injection (PD-1) in agreed European Countries and India to Intas with upfront payments of €42 million in total

Africa

- Established 5 regional distribution hubs with about 800 people in the commercialization team
- Constructing the Côte d'Ivoire Industrial Park in order to achieve localizing products manufacturing and distributing in Africa

India

- Gland Pharma Dexrazoxane for Injection and Zoledronic acid for injection were approved in Chinese Mainland in February and December of 2023 respectively; filed several other products in Chinese Mainland
- Actively promote transformation of Gland Pharma's products into complex injectables

\bigcirc **ROOTED IN CHINA SERVING THE WORLD**

Aesthetic Medical Platform Sisram

- (61.1% in 2023, 57.0% in 2022)







• Strengthened global direct sales teams, improved market control and launched high-margin products drives gross margin

• 12 direct sales markets including US, UK, UAE, etc.; completed the acquisition of Chinese direct sales channel in June • The proportion of direct sales revenue increased from 36% in 2016 to 66% in 2022 and further to 78% in 2023

Iocalization of innovation

Accelerating the localization of innovation to benefit more Chinese patients



- First CAR-T cell therapy approved in China, approved 2L r/r LBCL in June Yi Kai Da (ejilunsai injection) is the first CAR-T cell therapy product approved in China. The new second-line indication was approved in June 2023 (treatment of adults patients with large B-cell lymphoma (r/r LBCL) refractory to first-line immunochemotherapy or relapsing within 12 months of first-line immunochemotherapy)
- Treated over 600 patients, Included in over 75 commercial insurances and 100 citizen insurances, over 160 treatment centers covering more than 25 provinces and cities
- Introduced Pay for Performance (PFP), exploring innovative payment models for high-value treatment in January 2024

INTUĬTIVE FOSUN 直观复星

- Speed up the domestic production of Da Vinci Surgical Robot
- The domestic medical device was approved by the NMPA in June 2023. The first domestic Da Vinci Xi System was launched in October 2023. In 2023, 55 units were installed in Chinese Mainland and Hong Kong China.
- The Ion Endoluminal System was approved by the NMPA in March 2024, assisting the early diagnosis of lung cancer

FOSUN INSIGHTEC 复星医视特

- Fosun Medtech collaborated with Insightec in December to establish a JV in China, dedicated to the commercialization, clinical application and R&D in the Chinese Mainland, Hong Kong and Macao, aiming to treat patients with Parkinson's diseases and essential tremor
- cutting-edge technology in non-invasive transcranial therapy, MRI-guided focused ultrasound brain therapy system(FUS)



- Accelerating localization production and transformation in China
- Actively respond to the policy of Hainan Free Trade Port, and build a Chinese operations center integrating sales, production and R&D
- Completing the import and introduction, domestic transformation and domestic upgrading of a number of respirators. Series of products provided solutions for mild to moderate respiratory failure

Global Manufacturing System

Fosun Pharma is actively integrating manufacturing capacities to build a large-scale, cost-competitive manufacturing system and finally realize the overall planning of global capacity. As of the end of 2023, Fosun Pharma had 9 manufacturing lines that passed GMP inspection by FDA and EMA and other main stringent regulatory authorities.

- U.S.FDA, Europe, etc
- Integrating manufacturing facilities to improve efficiency, accelerating the construction of Xuzhou Industrial Park Formulation Plant and of API facilities in Xuzhou Xingnuo. Hunan Dongting and Chongging Changshou
- Commercialization capacity of Henlius is 48.000L: Xuhui plant has passed dual GMP certification in both China and Europe Fosun Adgenvax received Drug Manufacturing Licence and the Drug Operation Licence, supporting its subsequent commercialization of in-line vaccine products
- - into Europe-based CDMO



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Multiple production lines for API and formulation of Yao Pharma. Wanbang and Guilin Pharma received GMP certifications from the

 Constructing the Côte d'Ivoire Industrial Park in order to achieve localizing products manufacturing and distributing in Africa • Gland Pharma received GMP certifications from the U.S., EU, Japan, Australia, etc.; Gland Pharma fully acquired Cenexi and entered The revenue from pharmaceutical manufacturing segment was



The R&D investment in pharmaceutical manufacturing segment was

5,172 (RMB) million

Accounting for 17.11% of the revenue in the

pharmaceutical manufacturing segment



Innovative Medicine

Established Medicin Manufacturing & Su

Vaccine

F PHARMACEUTICALS MANUFACTURING



• Three Major Segments with Specific Focuses

es	Integrated management of the innovative drug R&D teams and innovative pipeline by the Global R&D Center Focus on small-molecule drug, antibody/ADC, cell therapy, RNA and other technology platforms
nes Ipply	Focus on the R&D of differentiated and high-tech barrier products, and increase the proportion of first/first, difficult complex preparations and improved new drugs Promote the integration of production lines and capacity, continue to reduce costs and increase efficiency
	An independent R&D system has been established with two major

technology platforms, bacterial vaccines and viral vaccines, as the core Further expand vaccine pipeline through cooperative development and enhance vaccine industrialization capabilities



*As of December 31, 2023

Innovative Achievements Continuously Implemented Benefiting More Patients

of malaria in children under 5 years old in the high season.

In 2023, Fosun Pharma continued to promote innovation transformation, and revenue from key innovative products maintained rapid growth, including Han Si Zhuang (serplulimab injection), trastuzumab injection (trade name in Chinese mainland: Han Qu You), and Su Ke Xin (avatrombopag maleate tablets).







YI KAI DA (Axicabtagene Ciloleucel Injection)

First CAR-T cell therapy approved in China

Grafalon

Prevention of graft-versus-host disease (GvHD) after hematopoietic stem cell transplantation

Etelcalcetide Hydrochloride Injection

Next-generation calcimimetic

Severe Malaria Treatment

Artesun[®] & Argesun[®] artesunate injection

The second generation of artesunate for injection (Argesun) obtained WHO PQ in June 2023, and was registered and approved in 21 countries. As of December 2023, the Group has supplied over 340 million doses of artesunate for injection across the world.Save more than 68 million patients with severe malaria

FOSUN MEDIECH 复星医疗器械

Treatment & Care by Side

Fosun MedTech has initially formed three major business divisions with medical aesthetics, respiratory care and professional medical care.







respiratory care professional medical care

Ŵ **MEDICAL DEVICES**

Medical Aesthetic Area **Building a Wellness Ecosystem**

Sisram Medical (01696.HK), the core platform for medical aesthetics, continues to build a wellness ecosystem through innovative product portfolio, diversified market strategy and global strategic layout, based on four core businesses lines of energy-based devices, injectables, aesthetics and digital dentistry, and personal care.



Four core businesses line



Energy-bases Devices



Aesthetics and **Digital Dentistry Copulla**





Professional Medical Devices & Consumables

Providing solutions from pre-hospital care to hospital specialty

In the field of professional medical devices, closely focusing on clinical needs, The Medical devices Segment provides comprehensive solutions from pre-hospital care to hospital surgery, covering first-aid units, medical equipment focusing on core tracks such as neurosurgery /orthopedics /oncology, high-end surgical robotic systems and medical consumables, comprehensive layout of China's medical technology and service market.



0 INTUĬTIVE FOSUN 直 观 复 星

Dan Vinci Surgical System

- over 3,000 healthcare professionals
- worldwide, and performed over 14.02 million surgeries





Ion Robotic Bronchoscopy

- On March 21, 2024, The Ion was approved by the NMPA

FOSUN PHARMA



• Launch of domestically-manufactured Da Vinci Surgical System. In 2023, 55 Systems were installed in Chinese Mainland and Hong Kong China • By the end of 2023, over 360 Systems were installed, providing Da Vinci Surgical Systems and robotic-assisted surgery learning and training for

• Since FDA approval in 2000, as of 2023, 8,606 systems were installed

• The robotic-assisted bronchoscopy platform, Ion, was approved by FDA in 2019



FOSUN D**H**AGNOSTICS 复星诊断

Integrating Innovative Diagnostic Technology to Protect Global Health











• Five R&D and Manufacturing Bases



Shanghai Base







Taizhou Base

Hefei Base



Adhering to independent innovation, actively layout large instruments and equipments

• In May 2023, Fosun Diagnostics newly launched the delicate, comprehensive, intelligent, flexible Laboratory Automation System F-A7000 series.

• Through the perfect collaboration of different testing equipment, the overall testing efficiency of the laboratory can be improved in terms of sample turnaround time, instrument operation efficiency, layout design, etc., effectively alleviating the shortage of laboratory personnel resources and equipment pressure, and helping Chinese medical institutions to achieve a comprehensive upgrade of operation management and clinical diagnosis and treatment performance.





FCi6200 Ultra-high-speed biochemical and immunoassay analyzer



Automated integrated biochemical and immunoassay analyzer



F-i3000 Automated chemiluminescence immunoassay analyzer



F-i1000 Automated chemiluminescence immunoassay analyzer







NG-Test CARBA5® carbapenemases test

% OPathology



Antibody PathKit

PathAb

Pathology est Ki



P. POCT





FOSUN HEALTH 复星健康

Medical group as The Core, Smart Healthcare and Insurance as The Support

To create leading medical services in Asia to meet the diversified needs of users

\mathbf{Q} **HEALTHCARE SERVICES**

Overseas key countires /regions

Leading in Asia Medical group

Based on basic medical treatment and focusing on high-end medical treatment



Layout of medical network

Domestic key cities









• A medical network with extensive coverage and leading expertise

hospitals: 6.548; Hold 8 Internet hospital licenses.

Important equity participation/member institutions under management



Huaihai Hospital Management Group (formerly Xuzhou Coal Mining Hospital Group



Janjia Healthcare Investment&Management Co.,Ltd (formerly Sinopharm Holding Medical Investment Management Co., Ltd.)

* Data as of the end of End of December 2023, Excluding Janjia Healthcare Investment&Management Co.,Ltd

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The layout of the Greater Bay Area, Yangtze River Delta, and other regions. Total number of beds in holding

- Fosun Health ranked among the Top three of "Top 100 Social Medical and Hospital Groups" for three consecutive vears from 2021 to 2023; Foshan Fosun Chancheng Hospital has been ranked first GAHA's "Non-public Hospitals" competitiveness list for six consecutive years from 2018 to 2023.
- In the first half of 2023, Foshan Fosun Chancheng Hospital became the first designated medical institution in Foshan for the "Hong Kong and Macao Medicine and Equipment Connect" policy;
- StarKids Children's Hospital Shanghai began operations, specializing in gynecology and obstetrics;
- Shinrong Plastic Surgery Hospital became the first non-public medical institution in the country to be registered for GCP-compliant drug and medical device clinical trials;
- Guangzhou Xinshi Hospital entered into a strategic cooperation with Guangdong Pharmaceutical University, renamed as "Guangdong Pharmaceutical University Guangzhou Fosun Chancheng Hospital".



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Innovation is the most important responsibility of Fosun Pharma's sustainable development



- Ranked among the top tier in the healthcare industry - pharmaceuticals and biotechnology sector
- Selected into the Hang Seng (China A) Corporate Sustainability Benchmark Index
- The Hang Seng (China A) Corporate Sustainability Index
- The Hang Seng (Mainland and HK) Corporate Sustainability Index.

ESG& Sustainability



